



## YOUR SPINDLES ARE LIKE CAR TIRES

### Don't you hate having to buy a new set of tires?



This is true, especially if you don't feel that you got as many miles on this set as you had expected. What are some of the common things we do to try to increase our tire tread lifetime? Do we periodically check our tire pressures? Do we regularly inspect and rotate our tires to equalize wear? Do we try

to drive smartly, and not put unnecessary stresses on our tires, like spinning out? What about when we have a flat tire while driving on the highway? Don't we stop at our earliest chance and change the tire? Why don't we continue driving and driving with a flat tire? Because we know that we will have to repair a lot more than the tire if we keep on driving.

These are some rather common knowledge things we do all the time, sometimes without even thinking much about it. Why not use this same thinking to save money on our spindle repairs?

Repairing a spindle at the first sign of trouble does require more spindles to repair and more maintenance time to swap out spindles. However, it is much cheaper to fix several flat tires than it is to replace one wheel and tire just because you continued to drive to your destination before you stopped to change the flat tire.

And, what about inspecting them even before signs of trouble? Handling spindles with care at all times is equally important, to prevent unnecessary damage.

Epic repairs spindles quite frequently with damage that could have been avoided, or at least, reduced with a little more care and preventative maintenance. Reduce your costs by 'driving smartly'. If your machines/spindles are 5 to 8 years old or older, it may be time to do a complete maintenance/rebuild of your spindles. Some customers are already conducting a maintenance overhaul of their spindles and Epic is assisting in this project with an exchange program. Epic can offer a complete machine set or one side change out of spindles at a time. Please call us for more details.



Epic offers repairs for Volkmann and Verdol/ICBT Spindles

## NEW 2006 EPIC PRODUCT CATALOG CD



New CDs with Enhanced Label Graphics

Epic has released a new product CD for 2006 complete with photo price lists, assembly drawings, technical bulletins and a section showing all the new items since the last CD. Look for yours in the mail! If you have not received your CD, please contact us for your personal copy! If you are unable to use a CD, please contact us with your machine specifics and we will send the information in a format to suit your needs.

## HAVE YOU VISITED OUR WEBSITE LATELY?

If not, we invite you to stop by our website found at [www.epicenterprises.com](http://www.epicenterprises.com). We have recently added our complete parts catalog back to the web! You can also find technical information, read recent news items, view newly added parts, sign-up to receive our newsletter, or obtain information about our agents worldwide. Under "Profile" you can view our staff photos and contact information or our mission statement, obtain a credit application, find out about our company and the Southern Pines area, or get directions if you would like to visit.



## RECENT CUSTOMER TESTIMONIALS

One customer happily commented on her experiences by stating that Epic responded quicker than any other vendor. She also said that she could email anyone at Epic and get a quick reply every time.

Another customer stated that they are very pleased with Epic's products and services. They said that they wish all their vendors responded as Epic does.

### RECENT VISITORS



Epic was pleased to welcome employees from Mohawk Glasgow on 4/14/06 for Volkmann 05 BA4 spindle rebuild training. Pictured are (L to R) Fred Swartz and Todd Ferguson of Mohawk and (seated) Calvin Brewer of Epic.



Epic was also pleased to welcome employees from Quantum Textiles on 4/27/06 for Verdol R Spindle rebuild training. Pictured are (seated, L to R) Steve Adams and Calvin Benton of Quantum Textiles and (standing, L to R) Tony Lytle and Teddy Kearns of Epic.



Epic also welcomed Jeremy Fleming of Cosmo-Tex Agencies (Natal) CC, of South Africa, for a visit on Friday, May 26, 2006. Pictured, from left to right, are Jeremy Fleming, and Eva Newton and Mark Warren of Epic's International Sales team.

### UPCOMING TRADE SHOWS



**Textile Machinery Exhibition**  
 CNR Exp Congress Centre  
 Istanbul, Turkey  
**Hall 4 Booth 5d**  
 June 27 - July 2, 2006



Visit our agent for Brazil, Rivitex Comercio Importacao Exportacao Ltda. at:  
**Febratex**  
 Pavilhao da Proeb  
 Blumenau/ SC, Brazil  
**Stand G132**  
 August 8 - August 11, 2006

### TIP FOR EPIC'S UNITENSOR



EE480256



EE434402

EE440095 (Variations per Machine Type)

Many customers order replacement parts for Epic's UniTensors and repair the item themselves. One such item is the EE480256 adjusting stud (see photo). From our experience, the inexpensive EE434402 E-Clip should always be replaced when replacing the stud. A bad E-Clip can damage the stud.



ARIBA®

### EPIC E-COMMERCE ARIBA CONNECTION

Epic became a member of the Ariba Supplier Network in 2004 when invited by one of our major customers. We currently publish a catalog through Ariba for this customer. We also receive and acknowledge their orders through the Ariba system. The Ariba Supplier Network™ is one of the world's largest, open, business-transacting networks, with hundreds of the world's top buying organizations transacting with more than 100,000 e-enabled suppliers across the globe. By providing a single point of integration to trade globally in real time, the Ariba Supplier Network gives suppliers a powerful solution to efficiently manage the prospecting-to-payment lifecycle resulting in profitable revenue growth. For information, please visit [www.ariba.com](http://www.ariba.com) to learn more about Ariba and determine if it would be something that is of interest to your company.

### EPIC'S COMMIT TO GET FIT; UPDATE

Epic is proud to announce that a total of 1,728.2 total miles were reported by 25 employees in the company's recent fitness program that ran for ten weeks. Top performers averaged a range of between 2 to 4 miles per day. Setting a great example were top company executives John Shaw, General Manager clocking 234.3 miles, and Ed Crenshaw, President/Owner who registered 207 miles for the 10-week period. The exercise program has continued on with hopes of creating a permanent awareness of improved personal health.



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Epic Employees

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